

Girl Scouts of Virginia Skyline, Inc Budget Comparison FY23 to FY24

	Adopted Budget FY 23	Adopted Budget FY 24	Increase (Decrease) over FY 23 Budget	Percentage Change
Operating Activities				
Public Support				
General Operating Contributions	\$210,000	\$262,000	\$52,000.00	24.76%
General Operating Pledge Income	\$3,000	\$3,000	\$0	0.00%
General Operating Event Income (Net)	\$6,700	\$4,885	(\$1,815)	-27.09%
Restricted & All Other Contributions	\$45,000	\$0	(\$45,000)	-100.00%
United Way Allocations	\$7,500	\$5,000	(\$2,500)	-33.33%
United Way Donor Designations	\$6,500	\$4,000	(\$2,500)	-38.46%
Total Public Support	\$278,700	\$278,885	\$185	0.07%
Revenue				
Fall Product Sale (Net)	\$90,400	\$109,880	\$19,480	21.55%
Cookie Sale (Net)	\$1,973,410	\$1,973,410	\$0	0.00%
Council Shop Sales (Net)	\$41,518	\$34,150	(\$7,368)	-17.75%
Property Rental Income	\$15,600	\$13,800	(\$1,800)	-11.54%
Program Service Income	\$34,742	\$47,802	\$13,060	37.59%
All Other Revenue	\$80,000	\$194,728	\$114,728	143.41%
Total Other Revenue	\$2,235,670	\$2,373,770	\$138,100	6.18%
Total Revenue	\$2,514,370	\$2,652,655	\$138,285	5.50%
Funds Allocated by Board from Previous Year profits for Property	\$0	\$0	\$0	N/A
Adjusted Revenue	\$2,514,370	\$2,652,655	\$138,285	5.50%
	Adopted Budget FY 23	Proposed Budget FY 24	Increase (Decrease) over FY 23 Budget	Percentage Change
Expenses				
Personnel Costs				
Salaries	\$1,216,118	\$1,106,390	(\$109,728)	-9.02%
Health & Retirement Benefits	\$310,420	\$278,563	(\$31,857)	-10.26%
Payroll Taxes & Workers Comp Ins	\$94,999	\$91,354	(\$3,645)	-3.84%
Total Personnel Costs	\$1,621,538	\$1,476,307	(\$145,231)	-8.96%
Other Administrative Expenses				
Professional Fees	\$194,711	\$251,072	\$56,361	28.95%
Supplies	\$121,955	\$119,361	(\$2,594)	-2.13%
Telephone	\$27,200	\$32,610	\$5,410	19.89%
Postage	\$8,709	\$9,788	\$1,079	12.39%
Occupancy	\$167,984	\$111,970	(\$56,014)	-33.34%
Equipment Rental, Repair & Maintenance	\$86,560	\$77,815	(\$8,745)	-10.10%
Printing and Publications	\$1,625	\$7,732	\$6,107	375.82%
Travel	\$95,084	\$111,020	\$15,936	16.76%
Conferences, Conventions & Training	\$15,498	\$23,050	\$7,553	48.73%
Specific Assistance to Individuals	\$14,200	\$37,200	\$23,000	161.97%
Membership Dues	\$5,245	\$12,390	\$7,145	136.22%
Interest Expense	\$22,767	\$135,388	\$112,621	494.66%
Insurance	\$73,715	\$84,657	\$10,942	14.84%
Miscellaneous Expenses	\$44,840	\$38,388	(\$6,452)	-14.39%
Total Other Administrative Expenses	\$880,093	\$1,052,441	\$172,348	19.58%
Total Expenses	\$2,501,630	\$2,528,748	\$27,118	1.08%
NET SURPLUS/(DEFICIT)	\$12,740	\$123,907	\$111,167	