

Girl Scouts of Virginia Skyline
Approved FY26 Budget



	Adopted Budget - FY25	Draft Budget - FY26	Increase (Decrease) over FY25 Budget	Percentage Change
Public Support				
General Operating Contributions	\$287,000	\$342,000	\$55,000	19.16%
General Operating Pledge Income	\$3,000	\$3,000	\$0	0.00%
General Operating Event Income	\$0	\$746	\$746	100.00%
United Way Allocations	\$7,500	\$3,500	(\$4,000)	-53.33%
United Way Donor Designations	\$2,500	\$1,500	(\$1,000)	-40.00%
Total Public Support	<u>\$300,000</u>	<u>\$350,746</u>	<u>\$50,746</u>	<u>16.92%</u>
Fall Product Revenue				
Fall Product Sales	\$289,000	\$98,800	(\$190,200)	-65.81%
Fall Product Cost of Goods Sold	<u>(\$188,862)</u>	<u>(\$63,760)</u>	<u>\$125,102</u>	<u>-66.24%</u>
Total Fall Product Revenue	<u>\$100,138</u>	<u>\$35,040</u>	<u>(\$65,098)</u>	<u>-65.01%</u>
Cookie Product Revenue				
Cookie Product Sales	\$3,258,880	\$3,645,000	\$386,120	11.85%
Cookie Product Cost of Goods Sold	<u>(\$1,463,030)</u>	<u>(\$1,742,310)</u>	<u>(\$279,280)</u>	<u>19.09%</u>
Total Cookie Product Revenue	<u>\$1,795,850</u>	<u>\$1,902,690</u>	<u>\$106,840</u>	<u>5.95%</u>
Online Shop Revenue				
Online Shop Sales	\$65,000	\$75,000	\$10,000	15.38%
Online Shop Cost of Goods Sold	<u>(\$44,200)</u>	<u>(\$48,750)</u>	<u>(\$4,550)</u>	<u>10.29%</u>
Total Online Shop Revenue	<u>\$20,800</u>	<u>\$26,250</u>	<u>\$5,450</u>	<u>26.20%</u>
Council Shop Revenue				
Council Shop Sales	\$32,000	\$13,000	(\$19,000)	-59.38%
Council Shop Cost of Goods Sold	<u>(\$26,700)</u>	<u>(\$12,000)</u>	<u>\$14,700</u>	<u>-55.06%</u>
Total Council Shop Revenue	<u>\$5,300</u>	<u>\$1,000</u>	<u>(\$4,300)</u>	<u>-81.13%</u>
Property Revenue				
Icimani Rental Income	\$4,500	\$3,600	(\$900)	-20.00%
Sugar Hollow Rental Income	\$2,500	\$6,500	\$4,000	160.00%
Sacajewea Rental Income	\$3,500	\$3,500	\$0	0.00%
Total Property Revenue	<u>\$10,500</u>	<u>\$13,600</u>	<u>\$3,100</u>	<u>29.52%</u>

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Program Revenue

Program Service Income	<u>\$30,788</u>	<u>\$21,805</u>	<u>(\$8,983)</u>	<u>-29.18%</u>
Total Program Revenue	<u>\$30,788</u>	<u>\$21,805</u>	<u>(\$8,983)</u>	<u>-29.18%</u>

All Other Revenue

Other Revenue	<u>\$333,125</u>	<u>\$173,000</u>	<u>(\$160,125)</u>	<u>-48.07%</u>
Total All Other Revenue	<u>\$333,125</u>	<u>\$173,000</u>	<u>(\$160,125)</u>	<u>-48.07%</u>

Total Revenue

\$2,596,501	\$2,524,131	(\$72,370)	-2.79%
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Expenditures

Salaries	\$1,253,432	\$1,039,306	(\$214,126)	-17.08%
Health and Retirement Benefits	\$259,151	\$273,623	\$14,472	5.58%
Payroll Taxes and Workers Comp Ins	\$96,894	\$79,491	(\$17,403)	-17.96%
Professional Fees	\$122,477	\$163,003	\$40,526	33.09%
Supplies	\$132,439	\$117,329	(\$15,110)	-11.41%
Telephone	\$66,240	\$36,800	(\$29,440)	-44.44%
Postage	\$18,487	\$15,252	(\$3,235)	-17.50%
Occupancy	\$178,460	\$246,930	\$68,470	38.37%
Equipt Rental, Repair and Maint	\$87,762	\$18,175	(\$69,587)	-79.29%
Printing & Publications	\$36,588	\$17,650	(\$18,938)	-51.76%
Travel	\$122,839	\$161,609	\$38,770	31.56%
Conferences, Conventions & Training	\$20,825	\$20,470	(\$355)	-1.70%
Specific Assistance to Individuals	\$52,800	\$123,300	\$70,500	133.52%
Membership Dues	\$11,970	\$12,035	\$65	0.54%
Interest Expense	\$156,590	\$169,405	\$12,815	8.18%
Insurance	\$88,176	\$91,068	\$2,892	3.28%
Miscellaneous	<u>\$51,895</u>	<u>\$46,430</u>	<u>(\$5,465)</u>	<u>-10.53%</u>
Total Expenditures	<u>\$2,757,024</u>	<u>\$2,631,875</u>	<u>(\$125,149)</u>	<u>-4.54%</u>
Transfer Between Funds	\$0	\$0	\$0	

Net Revenue Over Expenditures

<u>(\$160,523)</u>	<u>(\$107,744)</u>	<u>\$52,779</u>
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Adjustment for National Girl Scout Council
Retirement Plan

<u>\$161,151</u>	<u>\$161,151</u>
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Adjusted Net Revenue Over Expenditures

\$628 **\$53,407**