



# 2023 Fall Product Program Family Guide

Name:

Troop#:\_\_\_\_\_

Girl Scouts of Virginia Skyline Council, 5488 Yellow Mountain Rd, Roanoke, VA 24014Phone: 540-777-5100 | Email: <u>info@gsvsc.org</u>

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# Letter from CEO

Dear Parents,

Welcome to the 2023 GSVSC Fall Product Program. We are so excited that your daughter is going to be a part of the Fall Product Program!

In Virginia Skyline, over 3,000 girls each year participate in incredible adventures and share experiences with their adult leaders and Girl Scout friends. Girls engage in a variety of activities designed to help them grow as leaders, develop their self-potential, and learn important life skills.

Girl Scouts of Virginia Skyline Council is an inclusive organization, engaged in our communities and committed to providing exciting opportunities for exploration, growth, and leadership! Girl Scouts is, as it always has been, the organization best positioned to offer girls the tools they need to be successful leaders now and throughout their lives. The Fall Product Program is a wonderful opportunity for your daughter to use and further develop some of those same important skills.

You love your daughter and want to see her happy, strong, and confident and want to provide her with every opportunity possible from her Girl Scout experience. The Fall Product Program will only enrich your daughter's journey in Girl Scouts and your engagement can further support her journey. If you are not currently a member of our council, we invite you to support your daughter's experiences by joining today. We ask that you partner with us and be as engaged as possible as we work diligently to provide your daughter with all of the events, experiences, tools, and skills to help her continue to develop into the G.I.R.L. that she is meant to be.

Thank you for allowing your daughter to be a part of our Fall Product Program and for allowing us to be a part of your daughter's life. I look forward to working with you as a member of the Virginia Skyline Council.

Yours in Girl Scouting,

Nikki Williams Chief Executive Officer

Troop Fall Product	Program Manager
Name:	
Address:	
City:	
State:	Zip Code:
Phone Numbers:	
Best times to call:	
E-mail:	
Date & Location of Delivery:	
Directions to Delivery site:	
Notes:	
Council email: info@gsvsc.org	
Product email: productsale@gsvsc.org	
Resource links	
https://www.gsvsc.org/en/cookies/fall-p	oroduct-program.html
(See Girl, Parent, troop drop down menu	s)
https://www.gsnutsandmags.com/Camp	aign

# **Information Page**

# **IMPORTANT DATES TO REMEMBER**

### **Online Program Dates**

<u>Start Date:</u> September 5, 2023 (Access for SU/Troop Fall Product Program Manager will begin on September 1, provided all requirements are completed)

End Date: November 27, 2023

### Order Card Dates

Start Date: September 5, 2023

End Date: October 16, 2023

<u>Order due date:</u> Parents will enter the orders taken in M2 by October 16, 2023 (Girls may continue to take orders and turn in to the Troop Fall Product Program Manager by October 16, 2023.)

**Payment due date**: Payments are due at every troop meeting or by the specific deadline provided by your Troop Program Manager. **Final payment is due to your troop by November**\_\_\_\_\_\_. (No Later than November\_\_\_\_\_\_)

#### Email Date-Account Setup

Date: September 5, 2023

Your Troop Fall Product Program Manager will send out the PAEC (Parent Adult Email Campaign) invite to the parents on September 5, 2023 provided the girls are registered in the FY24 year and they have turned in the parent permission form. Council will send out PAEC (Parent Adult Email Campaign) invite reminder on September 6 2023, and this will explain how you can activate your daughter's /girl account

M2 Media email: <u>email@mail.gsnutsandmags.com</u> is the address that the email will come from by the end of the day. If you have not received it, please check your Spam, Junk or Promotions folder before emailing your Troop Fall Product Program Manager. If you are not able to reach them, you can contact council at <u>info@gsvsc.org</u>.) Once you receive your email please help your daughter or daughter's set up their account.

#### **Troop Delivery Dates**

**Delivery date to troops:** November 8-9. Dates will vary based on your location. Your Troop Product Program Manager will provide you with a time and location for your product pick up.

Custodal Parent, Non Custodal Parent or Legal Guardian

To help your daughter in her goals you can do the following:

- 1. Set up an email and password that everyone can use
- 2. Share the link or QR Code with each other if you have the email and password under Custodal Parent

Legal Guardians will need to provide court documents to Council

2023 Online Store Shipping Rates					
Produ	ct Si	ubtotal	Standard	2 Day	
\$0.01	•	\$15.00	\$9.45	\$20.35	
\$15.01	•	\$30.00	\$11.15	\$26.25	
\$30.01	1	\$45.00	\$12.65	\$30.50	
\$45.01	1	\$60.00	\$15.15	\$33.65	
\$60.01	-	\$75.00	\$20.95	\$38.45	
Every add	ditio	onal \$15	\$3.75	\$7.75	

**Online Shipping Chart** 

# INFORMATION FOR 2023 PROGRAM

<b>Company:</b>	Ashdon Farms Nut and Candy
	M2 Media Group- Online Program for taking online orders for Magazines, Nut and Candy and
	gifts
Price:	<ul> <li>Nut and Candy items are priced at \$7, \$8, \$9, \$10 and \$13.00 – \$7 donations for "Thank You" items for our "Local Heroes" service project</li> </ul>
	• Online Sales of Magazines, gifts and other items of nut and candy priced individually online. There will be an upsell by M2 at checkout
Rewards:	• Troops receive 17% profit for all items sold. Troops receive 22% profit if they prefer to opt out of the reward program
	• All girls selling 2 Magazines will receive an Ocelot Patch. All girls who have orders for 5 donated items will receive a Care to SHARE theme patch
	<ul> <li>Troops who opt out of rewards- girls will only receive Patches and Council Charm &amp; Bracelet if earned</li> </ul>
	• Top Achiever in GSVSC will receive Airpods Pro and her photo on next seasons order card
	See order card for all rewards and patches available.

Nut & Candy Varieties:				
<b>Deluxe Pecan Clusters- w/Holiday tin</b> (\$13)	Roasted pecans covered in caramel & milk chocolate!			
Mint Treasures w/GS Memory Box tin (\$13)	Creamy milk chocolate with a refreshing mint filled center.			
Honey Roasted Mixed Nuts (\$13)	Cashews, almonds, peanuts & pecans with a touch of honey			
Whole Cashews (\$10)	A classic favorite roasted & salted with sea salt.			
English Butter Toffee (\$9)	Crunchy handcrafted toffee drenched in milk chocolate.			
Cheddar Caramel Crunch (\$8) (NEW)	Cheese crackers, cheese corn chips, mini pretzels, Caramel cheddar corn puffs			
Chocolate Covered Raisins (\$8)	The plumpest raisins covered in smooth milk chocolate.			
Dark Chocolate Carmel Caps w/Sea Salt (\$8)	Dark chocolate covered caramel topped with sea salt.			
Hot Cajun Crunch (\$8) (NEW)	Cajun corn sticks, seasoned peanuts, pretzels and sesame sticks.			
Peanut Butter Bears (\$8)	Milk chocolate bears with smooth peanut butter centers!			
Dulce de Leche Owls (\$8)	Fresh, milky caramel surrounded by smooth milk chocolate.			
Dark Chocolate Mint Penguins (\$8)	Rich dark chocolate penguins bursting with frosty mint.			
<b>Peanut Butter Trail Mix</b> (\$8)	Peanuts, peanut butter gems, peanut butter mini cups, mini pretzels and cashews			
Dark Chocolate Peppermint Pretzels (\$8)	Crunchy pretzels coated in rich dark chocolate and sprinkled with peppermint pieces.			
Fruit Slices (\$7)	Fat-free chewy fruit slices in an assortment of flavors.			
Dill Pickle Peanuts (\$7)	Dill pickle flavor & crunchy roasted peanuts.			
Go to Ashdon farms website <u>http://www.alschutzman</u>	.com/gsnutri.php for nutrition information.			

# **NEW Online Items**

**1.** Bark Box: Supplies are limited

Each box comes with a custom Pose & Play Beret dog toy created by BARK and GSUSA as well as one canister of Berry TriosTM BARK + Girl Scouts dog treats, which are one-of-a-kind. Both items come packaged in a custom Girl Scouts Mini Bark Box with a Girl Scouts liner Cost: (\$19.99) Shipping: \$5.00

**Note:** The entire checkout process would take place on the M2 Media platform. However, there will be separate store fronts based on the items the consumer is purchasing. Consumers will check out of the storefront(s) based on items being purchased



2. Tervis® tumblers:

Tervis® provides a wide selection of premium insulated tumblers and water bottles, ranging from top sellers to your favorite MLB®, NFL®, and collegiate sports teams and more.

Cost: \$27.99 to \$49.99

Shipping costs for customers will be \$5.99 per tumbler for the first three purchased, and an additional \$1.00 for each additional tumbler



# **COUNCIL GUIDELINES**

- 1. All girls must be a currently registered Girl Scout member in FY24
- 2. All products sold must be currently offered products. We are NOT allowed to sell expired products or last season's products.
- 3. All products must be sold at the prices set by the council. NO EXCEPTIONS!
- 4. All Payments to the troop must be paid in full by the deadline or individual rewards will be withheld until the full payment is received.

# SOCIAL MEDIA GUIDELINES

A girl cannot post on social media unless she is 13 or older and has parents' permission. All post must be private.

A parent /guardian may place a post on a private group if they make the post private to the group.

\*\*\*You are not allowed to post on Craigslist, Marketplace or any Yard Sale Pages. When posting on your private group pages you can only post the following statement: My daughter is selling Girl Scout Nuts, Candy, and Magazines. If you are interested in purchasing from her please Private Message me so I can take you order.

I understand that if I do not follow the guidelines for social media, the following consequences may be enforced:

• Loss of rewards, Loss of troop profit, and /or Removal from the program

\*Troop Program Managers and Service Unit Program Managers will be notified of any decisions

# Safety Activity Checkpoint: Social Media

Girls are only to use the internet to market the Girl Scout Fall Product Program to friends and family. You can advertise only on your **PRIVATE Facebook page or other PRIVATE social media pages.** 

- The Girl Scout Cookie Program is a girl-led program and online marketing and sales efforts should always be led by a girl while also being supervised by her parents/caretakers.
- Friends and family of a girl participating in the cookie program must not market or share a girl's contact information, sales links, or sales information on public-facing online sites. They also should not share their sales link with any news outlets (this includes online and traditional news media, such as radio, television, or magazines).
- For safety concerns, online marketing activities, especially those conducted through social media platforms, should always be done through accounts set to "private."

Should any online marketing activities be identified as a violation of the "Girl Scout Fall Product /Council-Sponsored Product Program: Safety Activity Checkpoints" (<u>www.gsvsc.org/en/about-girl-scouts/our-program/safetyactivitycheckpoints.html</u>), Girl Scouts of the USA or Girl Scouts of Virginia Skyline Council reserves the right to intervene and request removal of the post

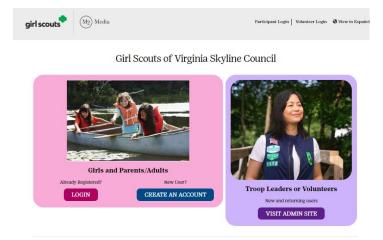


The M2 Media Girl dashboard is a simple solution for parents to manage the Fall Product Program. Parents/Girls have all their tools in a single software to monitor, encourage, and support each girl's business experience.

Once you receive your invite email, click on the link to get to the page that is in the screenshot. To get started click on the Register button. After registration is setup, you will use the log in button for the remainder of the program.

Dates and Rewards are just examples only.

Login/Register Screen- Click on the icon that pertains to you and follow the prompts



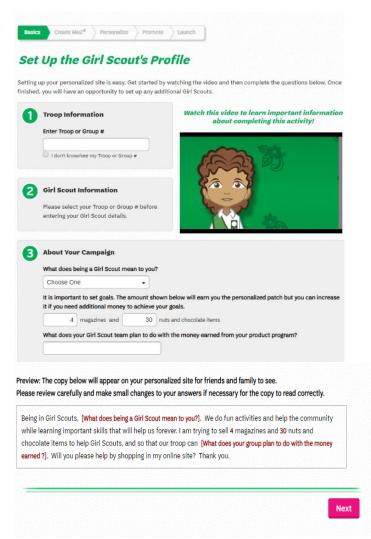
#### Welcome!

Thank you for participating with Girl Scouts. You're helping today's Girl Scouts make the world a better place.

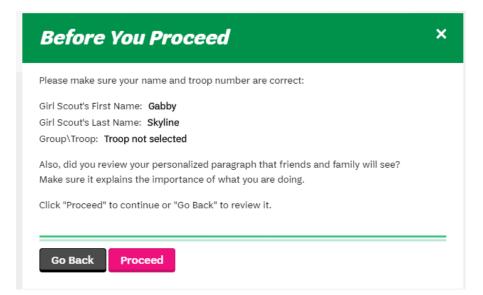
- Create your avatar
- Earn rewards (your avatar can too!)
   Invite friends and family to visit your personalized site



Here is where you set up your girl's Profile: After you set girl's profile click the Next button



Once you click the next button, it will bring you to this screen. If everything is correct click on Proceed, if not click on Go Back and fix what is not correct.



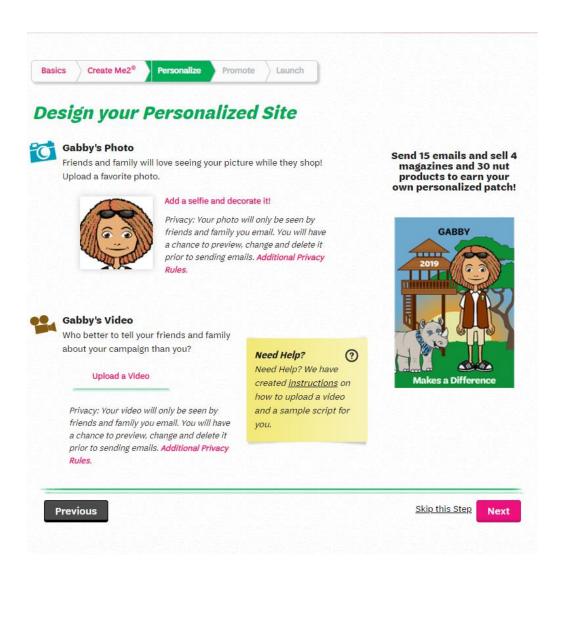
Build your Me2: Click on each option and make your selections to build your Me2

Unda	scouts (M2) Media		
	Your Avatar		
	n avatar that reflects your personality! Creating a avatar w rards. Get started and earn your first reward!	ill let you earn virtual rewards as you complete the activities and let you into your avatar's roo	m to see
Check	out the new uniform and official apparel options that will b	e available in select councils stores and online at girlscoutshop.com.	
	and the Same		
	6 0	To see all choices for your avatar, use the arrows in the avatar software	below.
		Face	
		Skin Tone	•
		<ul> <li>Eyes</li> </ul>	•
		<ul> <li>Eye Color</li> </ul>	•
		Face / Masks	•
		Hair	
	and a state	Body	
		Clothing	
Add Y	our Avatar's Voice		
	Include your own personalized message by recording an guide.	audio file and uploading it to the web site. For help, including a sample script, consult the <u>aud</u>	lio
		ard Now" feature. Currently, live audio recording is supported by the Firefox and Google Chror d to upload an audio file. iOS users can select "Take Photo or Video" when uploading a file to t	
	UPLOAD AN AUDIO FILE		
•	I do not want to record a voice		

You can record her voice and upload an Audio File. Once done click on the Next button and it will take you to the next screen. If you do not want to do this step then click on Skip this Step.

2 Add Your Voice (Optional)		
If you do not want to use the default Me2 <sup>®</sup> voice, you can provide your own personalized r audio file and uploading it to the web site. For help, including a sample script, consult our		ing an
ng Record Now 🔄 🗟 Upload An Audio File		
3 Listen To Your Me2 <sup>®</sup>		
Preview how your Me2 $^{\circledast}$ will sound on your own personalized Talking Me2 $^{\circledast}$ landing page!		
O Preview		
Previous	Skip this Step	Next

**Design your Personalized Site (Optional):** Here is where you upload your photo, make a video, and upload. Once done click on the Next button and it will take you to the next screen. If you do not want to do a step, then click on Skip this Step.



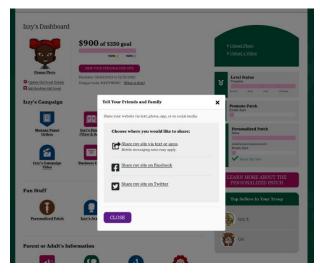
**Promote Your Campaign:** Here is where you would put your emails to your friends and family. Once you have them all in, click on Launch Your Campaign Button.

Note: After your friends and or family receives the email, they can choose to unsubscribe. This will not take away the patch if it is earned and you can also add them back next season.

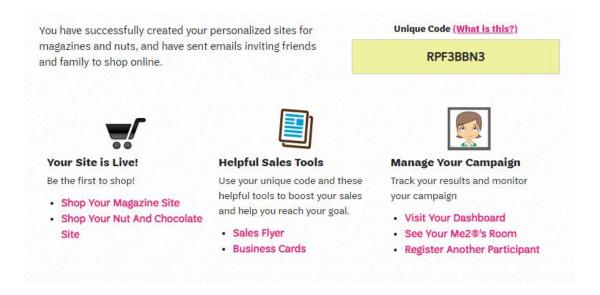
First Name	Last Name	Greeting What is the?	Email	Options What is the?	ADD CONTACT
Alicia	Truesdail	Auntie A		2test@gmail.com	
UPDATT	Contacts				×
Status Key To co	ntaat additional friende	and family to halo your parch	your goal, add contacts below	and chick "courd"	
A CONTRACTOR OF THE OWNER OF THE		r add email addresses		and their stand .	
	ahoo/mail	G Sign in with Google	02 Outlook	Aol Mail.	Address Book
RETUR				-	
Or A	dd Emails Individ	ually			
Fit	st Name	Last Name	Greeting What is this?	Optic Email What	ons 15 thin?
				🔁 Gi	rl Delivery

girl scouts	(M2) Media			Girl S	couts of Ala	uska   🔞 '
Manage Izzy's	Address Book				ADD C	ONTACTS
First Name	Last Name	Greeting What is this?	Email	Options What is this?	Resend	Status
Alicia	Truesdail	Auntie A	alitruem2test@gmail.com	🗹 Girl Delivery	đ	•
UPDATE Status Key 😧				K		
Opened O Didn't	Open 🦳 Sent 🔍 Delivered	Purchased A Bounced	Queued for sending			
RETURN TO D	ASHBOARD					

**Tell Your Friends:** Share your link (Required) - Must be shared in the M2 system to earn fall personalized patch. You must meet all requirements. Click on the close button when you are done. Follow Social Media Guidelines



Enter or verify your address below. You avatar, you can do that after confirmin		, will be mailed to thi	s address. If you would like to update you
	Patch Preview See your current selection	15.	
IZZY	Name on Patch		
	First Name	•	
2022	What will appear on you Your avatar with a paddlebe Your avatar in a wetsuit wit	sard	
GOES BRIGHT AHEAD	Your avatar in a rash guard Your avatar with snorkel ge Your avatar in a wetsuit with Your avatar in a rash guard	with a paddleboard ar, ar 'e n snorkel gear	and background are shown as you arned. Once earned, your patch
	For best delivery use pare	nt / guardian name.	
If you earn it, this is how	First Name	La	st Name
your avatar and name will appear on your	Ali		True
personalized patch.	Address Line 1		
	912 Main Street		
	Address Line 2		
	City	State	Zip
	Raleigh	NC •	27613-5481



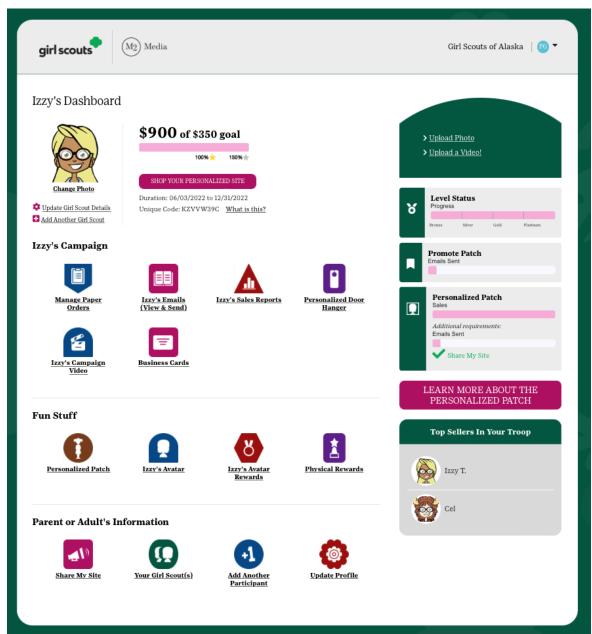
Sales Flyer: You can print these, and it will show you the magazines M2 offers for sale

**Business Cards:** Click this and when it opens, you can print your business cards to give to your customers

Once you are done, it will take you to the Girl Dashboard.

Under manage your campaign you can click on Register another participant and repeat process for that girl.

#### **Girl Dashboard**



Manage Nut Order	e Paper Orders s			
Enter the tot	al number of items by product from your in-person nut order card	l sales. The last date you can enter items is $0$	8/26/2022.	
	Product	Price	Quantity	Total
А	Fruit Slices	\$6.00	25	\$150.00
в	Peanut Butter Penguins	\$6.00	100	\$600.00
С	Dark Chocolate Sea Salt Caramels	\$6.00	6	\$36.00
D	Care To Share	\$6.00	0	\$0.00
		Totals	131	\$786.00
UPDAT	ГЕ			
RETUR	RN TO DASHBOARD			

Sample order card: Click on return to dashboard when you are done

**Rewards:** You will find where you can select your girl rewards. Once you are done you can click on the icon that looks like a house

	<ul> <li>Fuzzy, Gitter Peace Journal</li> <li>Or</li> </ul>	
	Reward Shirt	
	You've Earned a Reward X	
	We need some more information in order to fulfill your reward.	
	Choose Your Reward O Fuzzy, Glitter Peace Journal	
EBEDI	Reward Shirt	
	CANCEL CHOOSE	
	Level 1	
	Fuzzy, Glitter Peace Journal	
/		
	Level 2 Large Giraffe Plush Reward Shirt	

### Reports: Here is where you will see all of her orders

Reports						
Izzy Truesdail Girl Scouts of Alaska Service Unit: Concord Hill Troop/Group: 897 Number of emails sent: 1 Number of shares: 2				Online Magazine Sales Direct Ship Nuts Nut Order Card Online Nuts Girl Delivered <b>Total Sales</b>	Qty 1 0 131 16 148	Total \$18.00 \$786.00 \$96.00 <b>\$900.00</b>
All Sales	Magazine Sales	Online Nut Sales	Nut Order O	Card Campaign Stats	H Online Delive	Nuts Girl ered
All Sales						
Online Magazine Sales						
Supporter	Product		Price	Qty		Sales
Ali True	Allrecipes		\$18.00	1		\$18.00
Direct Ship Nuts Sales						
Supporter	Product		Price	Qty		Sales
Eric Klein	Peanut Butter Penguins		\$6.00	1		\$6.00
Ali True	Dark Chocolate Sea Salt Caramels		\$6.00	15		\$90.00
Total				16		\$96.00
Nut Order Card Product	Price		Qty	Sales		
Nut Order Card Orders	Fruit Slices		\$6.00	25		\$150.00
Nut Order Card Orders	Peanut Butter Penguins		\$6.00	100		\$600.00
Nut Order Card Orders	Dark Chocolate Sea Salt Caramels		\$6.00	6		\$36.00
Nut Order Card Orders	Care To Share		\$6.00	0		\$0.00
Total			131	\$786.00		
PRINT REPORT	DOWNLOAD REPOR	T				
T KINT KLI OKI	DOWNLOAD REFOR					
Email Recipient		EMAIL				

**Manage Your Accounts:** Here is where you would go to see your girls if you have more than one. To get to the screen you will need to click on the PG (Parent/Guardian) and it will drop down and then you select Your Girl Scouts.

M2 mediagroup girl scouts	M2 GS Test Council 1 Trophy English   Español
Manage Your Accounts	Jennifer Burrell Parent / Guardian
Below is your list of Girl Scouts participating in the online program. additional Girl Scouts.	You can view details fo • Add Another Participant
Your Accounts Gabby Skyline	<ul> <li>Update Profile</li> <li>Visit Volunteer Admin Area</li> </ul>
Saving up for: Taking a trip to Disney	Logout
Jennifer Skyline Saving up for: Taking a trip to Disney View	
Add Another Girl Scout	
Return To Dashboard	

**Email sample that goes to your customer:** Here is what it looks like. Girl will need to create her own message.

#### Hello Jennifer,

I am participating in the magazine and nut program to earn money to support M2 GS Test Council 1 Trophy.

We want to plan fun activities and help the community. The program also helps me build a lifetime of skills and confidence.

I created two personalized sites – one for magazines and one for nuts and chocolates. If you visit them you will see my special message, my goal, a video and picture!

If you <u>click here</u> to buy or renew your favorite magazines, over 50% of your purchase goes to Girl Scouts. There is a great selection of print and digital titles and the prices are much less expensive than on the newsstand.

You can also purchase nuts and chocolates. Just  $\underline{\operatorname{click}\,\operatorname{here}}$  to view the awesome products.

I hope you like my sites – they are fun and easy places to shop and any purchase helps me reach my goal. Plus, I may be able to earn a personalized patch with my name on it!

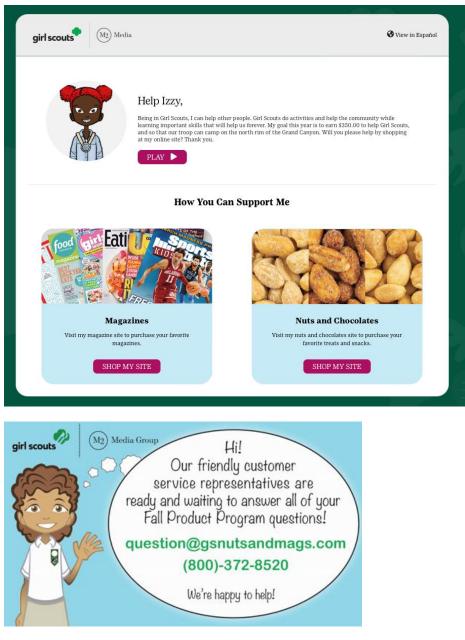


Thank you for helping Girl Scouts and me!

Click to hear a special message! **Nuts and Candy online link in email:** Customers can pay to have items shipped to their door or they can choose Girl Delivery.

If they choose Girl Delivery these items will automatically link to your girl page and you will not need to tell your troop leader what you need. It will be on the girl Report.

Customer must choose by clicking on the button for Girl Delivered or Shipped to me before it will allow them to choose their products.



Hours for Customer Service: 8am-8pm (Eastern) Monday-Friday

	+
OWN YOUR	